PARTICLE41

JMJ Cloud **integrates mobile applications with Oracle ERP** with help from Particle41.

Situation

JMJ Cloud is an Oracle ERP consultant with a goal to help clients get the most value out of Oracle software. The company's clients are large Fortune 500 enterprises that require sophisticated solutions, and JMJ Cloud saw increasing demand for mobile-applications that integrated with Oracle.

"Oracle doesn't do a lot of mobile—they're mostly focused on the business user," said Jamie Stokes, Co-Founder of JMJ Cloud. "Integrating mobile apps with Oracle ERP isn't the focus or expertise of our business, so we went looking for a company that could help."

> **"**
> It has been very good working with the Particle41 team. They keep us happy, and our customers keep giving us positive feedback.
> **"**
>
> **Jamie Stokes**
> Co-Founder
> **JMJ Cloud**

Solution

In 2018, JMJ Cloud paired with Particle41 to integrate mobile applications with Oracle ERP, and what resulted was "an ideal partnership," according to Jamie.

"We provide all the hooks and everything for the mobile applications to communicate with Oracle ERP, and the Particle41 team does what they're good at, which is build mobile applications," said Jamie.

During the past three years, JMJ Cloud's relationship with Particle41 has evolved. Now, whenever there's a project involving mobile applications, the company teams up with Particle41.

"The projects we started three years ago have evolved into other applications," said Jamie. "Now Particle41 is expanding relationships and supporting those applications. They are really growing out what we built originally."

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RESULTS

ENHANCED GROWTH

"Particle41 has helped us grow considerably," said Jamie.

OFFERED A COST-EFFECTIVE SOLUTION

Particle41 delivers an entire team with different skill sets and shared knowledge at a cost-effective rate.

PROVIDED A VARIETY OF EXPERTISE

Particle41's variety of expertise beyond mobile in fields like AWS, Google Cloud Services, and Azure have also helped JMJ Cloud. According to Jamie, "We use the Particle41 team mostly for mobile, but they also do machine learning, which has helped on some of these projects as well."

IMPROVED CUSTOMER SATISFACTION

JMJ Cloud's customers have been pleased with Particle41's mobile solutions. "We do regular, quarterly client reviews and ask for feedback, and our clients always say they love the mobile solutions," said Jamie.

> **PARTICLE41 HAS HELPED US GROW CONSIDERABLY.**
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